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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING MINUTES:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Wednesday, June 4, 2009 at 9:30 a.m.
PLACE:	861 Silver Lake Boulevard, Dover, Delaware Conference Room A
MINUTES APPROVED	August 6, 2009

MEMBERS PRESENT

Michael L. McGavisk, New Castle County, Professional Member, Chairperson, Presiding
Larry Tims, New Castle County, Professional Member, Vice Chairperson
Edward T. Hammond, Jr., Kent County, Professional Member
Linda Brannock, Kent County, Professional Member
Geri Parisi, New Castle County, Professional Member
Frani Melda, Kent County, Professional Member
Roger Truemper, Esquire, New Castle County, Public Member
Susan Mills, Sussex County, Professional Member

MEMBERS ABSENT

Barbara Mitchell, Sussex County, Public Member
Tim Riale, Sussex County, Professional Member
Karen Hamilton, Sussex County, Professional Member

DIVISION STAFF

Shauna Slaughter, Administrative Specialist II

CALL TO ORDER

Mr. McGavisk called the meeting to order at 9:43 a.m.

REVIEW OF MINUTES

A motion was made by Mr. Tims, seconded by Mr. Truemper, to approve the May 7, 2009 minutes as presented. Motion carried with Ms. Brannock, Ms. Parisi, and Mr. Melda abstaining.

UNFINISHED BUSINESS

Discussion Regarding Course Monitor Responsibilities

Mr. McGavisk advised the Committee that the Real Estate Commission reviewed and approved the revised draft of proposed changes to section 8.0 of the Education Guidelines regarding monitor responsibilities. The

proposed Education Guideline changes will be added to the next public hearing agenda that the Commission holds for regulation changes.

Discussion Regarding Annual Seminar Topics

A brief discussion took place regarding Annual Seminar topics and speakers. The Committee recommends the following topics and speakers for Annual Seminar: Delaware Uniform Common Interest Ownership Act, Instructor – Roger Truemper; and Short Sales, Instructor – Andy Taylor or Jonathan Taylor. Mr. Truemper has agreed to speak at Annual Seminar. Mr. McGavisk will contact Andy Taylor and Jonathan Taylor to get a confirmed speaker for the topic of Short Sales. A draft agenda will be forwarded to the Commission for review at their next meeting.

Discussion Regarding July Meeting

Mr. McGavisk advised the Education Committee that the Real Estate Commission is not planning on holding a regular board meeting in the month of July. He advised that if the Commission does not meet, there is no reason for the Education Committee to meet since all of their recommendations have to be approved by the Commission. The Education Committee members agreed. Ms. Mills moved, seconded by Ms. Parisi, to cancel the July meeting. Motion unanimously carried.

Discussion Regarding Broker Core Course for Commercial Brokers

Mr. McGavisk advised the Committee that the Commission approved the outline for the Broker Core Course for Commercial Brokers. Any Broker can take the Broker Core Course for Commercial Brokers in place of the regular Broker Core Course, for the 2010 renewal period.

NEW BUSINESS

Review of Letters of Intent and Course Evaluations

All letters of Intent and course evaluations were accepted as submitted except for the letter of intent from Long and Foster for the Pre-Licensing course that started June 1st. Their letter of intent will not be accepted until they submit it with the correct instructor approval numbers.

Review of Course Provider Applications

A motion was made by Ms. Parisi, seconded by Ms. Brannock, to recommend to the Real Estate Commission to approve the following items as noted below. Motion unanimously carried.

Course Provider: Omega Real Estate School

Course Title:	The Agony, Ecstasy, and Ethics of Co-Broking	Approved
Credit Hours:	3	
Course Title:	Diversity and the Housing Market	Approved
Credit Hours:	3	

Course Provider: New Castle County Board of REALTORS

Course Title:	Short Sales – Pitfalls & Practice Tips	Approved
Credit Hours:	2	
Course Title:	Reverse Mortgage	Approved
Credit Hours:	2	

Course Provider: Delaware Association of REALTORS

Course Title:	Home from Work	Approved
Credit Hours:	3	

Course Title: 6 Hour Required Broker License Continuing Education Course **Approved**

Credit Hours: 6

Course Title: 3 Hour Required Sales License Core Course **Approved**

Credit Hours: 3

Course Title: Ethics **Approved**

Credit Hours: 3

Course Title: Hot Topics of Real Estate **Approved**

Credit Hours: 3

Course Provider: Frederick Academy of Real Estate

Course Title: 6-Hour Mandatory Continuing Education Course for the Delaware Broker
Commercial Licensee **Approved**

Credit Hours: 6

Course Provider: Real Estate Institute

Course Title: What Buyers Want Today **Approved**

Credit Hours: 3

Course Title: The Credit and Loan Process **Approved**

Credit Hours: 3

Course Title: Bricks & Sticks Construction Basics

Credit Hours: 3

Course Title: Fair Housing **Approved as Professional Enhancement**

Credit Hours: 3

Course Title: 1031 Tax Free Exchanges **Approved**

Credit Hours: 3

Course Title: Tax Law Update **Approved**

Credit Hours: 3

Course Provider: Kent County School of Real Estate

Course Title: Real Estate Pre-Licensing Course **Approved**

Credit Hours: 99

Review of Instructor Applications

A motion was made by Mr. Melda, seconded by Mr. Truemper, to recommend to the Real Estate Commission approval of the following items as noted below. Motion unanimously carried.

Shannon Owens **Approved**

Pre-Licensing Course: Real Estate Law

Broker's Course: Legal and Governmental Aspects of Real Estate

Joseph Giordano **Approved**

Continuing Education: Legislative Update/Salesperson Core Course(s)/

Professional Enhancement: Understanding the Agreement of Sale/Quirks
in Real Estate/New Agency Law/DE Unif. Com. Int. Own. Act/Short Sales &
Foreclosures/Disclosures/Risk Management/Hot Topics in Real
Estate/Differences Between DE & PA

Pre-Licensing Course: Orientation/Real Estate Law

Broker's Course: Legal and Governmental Aspects of Real Estate

Jonathan Taylor **Approved**

Continuing Education: Legislative Update/Salesperson Core Course(s)/

Professional Enhancement: Ethics/Understanding the Agreement of
Sale/Disclosures/DE vs. PA Transactions/Hot Topics in Real Estate/Short
Sales & Foreclosures/DE Uniform Common Interest Ownership Act

Pre-Licensing Course: Real Estate Law

Review Student Requests for Approval of Educational Activity

There were no student requests for review.

Correspondence

Review Gene Millman's Request to Add Courses to His Current Instructor Approval

The Committee reviewed a letter from Gene Millman in which he requested to add two courses to the instructor approval that was granted last month. The courses are "Real Estate Ethics or Professional Standards" and "Agency Relationships and Responsibilities." Ms. Brannock made a motion, seconded by Ms. Mills, to allow the two requested courses to be added to the instructor approval that was granted in last month. Motion unanimously carried.

Other Business Before the Committee (for discussion only)

A discussion took place regarding Michael Davis, Esq., an approved real estate education instructor. It was brought to the Education Committee's attention that Mr. Davis has been suspended from practicing law for one year by court order. The Committee is concerned as to whether the suspension will affect Mr. Davis' instructor approval. This item will be forwarded the Real Estate Commission for discussion at their next meeting.

Public Comment

There was no public comment.

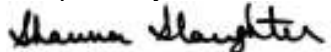
Next Scheduled Meeting

The next meeting will be held on Thursday, August 8, 2009 at 9:30 a.m. in Conference Room A, second floor of the Cannon Building, 861 Silver Lake Boulevard, Dover, Delaware.

Adjournment

There being no further business, Mr. Melda made a motion, seconded by Ms. Parisi, to adjourn the meeting. Motion unanimously carried. The meeting adjourned at 10:31 a.m.

Respectfully submitted,



Shauna Slaughter
Administrative Specialist II